

United Way Allocation Panels 2022 and 2023

Panel #1

*Marci Meadows, Tyler Mobley, Judy Payne, Jim Matney, Anne Swartzentruber, Tori Murray
Caroline Horne, Sara Strickland (intern)*

Hero House – Regina Dismuke

The request for the 2023 year was an increase of \$7,000 to hire two interpreters part time hourly pay which would take HH from \$21,000 to \$28,000. The need for interpreters comes from several incidents where Hispanic women were afraid, and many things were lost in translation including being scared of the police/sheriffs. 2022 they received an increase of \$4,000 taking their allocation from \$17,000 for HH to \$21,000 to add on a Child Advocate which was needed in order to get more grant funding/opportunities. Interviews increased by 17% (126 interviews) and they had 14 SANE exams – 10 children and 4 adults. They serve ages 3 - 18 years. Only staff are Regina and Karen, both working part time but still putting in more than part time hours. House Bill 255 Sexual Assault Reform Act (effective July 2021) - allows medical facilities performing sexual assault forensic examinations, law enforcement agencies, prosecutors, the GBI, and other entities having custody of sexual assault kits to update and track the status and location of sexual assault kits. All rape kits are located at SANE Center as of now. Teen Maze is an additional program where we give money to Hero House, and they give it to the Hope House (\$3,000) when it comes time to operate Teen Maze. The question was raised as to why we don't give to Hope House directly for this event. Answers received explains that Hope House couldn't take money from UW because of another funding source which is a conflict. Since Teen Maze started, the number of teen pregnancies has declined and according to a report by Moultrie Observer, the graduation rate of CCHS (86.2%) is above the state average (79.2%). Many consider TM tributes to this success. For future, the panel agreed to continue funding in the manner because the program was vital to the community. Teen Maze money during COVID years was used to add sound barriers and increase the clarity and efficiency of interviews at the Hero House. Jim made a motion to fund the increase for Hero House. Anne seconded. All voted in favor.

**Original - \$21,000 includes \$3000 TM. // New Request - \$28,000 for HH and \$3,000 for TM
Recommend - \$28,000 for HH / \$3,000 for TM // Recommended TOTAL - \$31,000**

Toy Shop – Angie Kling, ED and social worker at Sunset and Mary Beth Watson (helping with budget and financials). CCTS states that The US News and World reported in 2019 that 75.1% of students in CC are economically disadvantaged. CCTS helps families during Christmas or other times of need (home fires). They supply up to 3 new toys per child between the ages of 3-12 and one toy to children aged 1-2 who self-reportedly would not be receiving anything for Christmas. CCTS helps families with extra costs around the holidays so their regular income can continue to pay normal living expenses/bills. Alleviates stress on parents during holiday season and the months following. FY21 served 1,627 new toy bags. Numbers decreased due to the fact that DFCS not in office and students were still remotely learning. They project numbers increasing since students are back in school. The addition of the survey questions was a great way to gauge parents' response to this program. No salaries are paid with money donated because social workers are paid through the schools – school releases one day a month for social workers to have workdays. Bring back fundraiser “Clay for Kids” in 2022/2023. Social workers do their own specific school fundraisers, also. In their prices, they have not factored inflation for the year. Jim researched the Consumer Price Index (CPI) at 7.8% for inflation suggesting that costs per toy should increase. Jim made a motion to increase their allocation by 7.8% to help with inflated prices putting them at \$16,700. Anne seconded. All voted in favor. (Lara Littleton and Liz Murphy attended)

**Original - \$15,500 // Request - \$15,500 – Recommend – \$16,700 for inflation at 7.8%
Recommended TOTAL - \$16,700**

CASA Kids – Never Lost – Wendy Greene

Could not show up to meeting due to COVID. Rescheduled for a zoom. Program began in C.C. in 2017, requested by Bill McIntosh. KidsCount data for CC in FY 2021 unbelievable compared to GA. 72% of children are in foster care due to drug/alcohol use by caretaker. Since 2017, a 62% reduction in number of children in foster care system in CC. Top issues/reasons for foster care: poverty, lacking stable income, teen parenting, lack of education and substance abuse. FY21 served 75/ FY22 YTD served 56. There are 5 full time staff, 1 PT, and 2 interns. One advocacy coordinator commutes to CC and coordinates/trains volunteers to be CASAs. CC location closed in 2020 due to COVID and they're now exploring more opportunities locally. There are 19 CASAs in CC. Volunteers receive training– training includes 4 sessions at 3 hours each. There is an increase in need of services because of the pandemic even though the number of children has dropped drastically compared to the past. Biggest goal for 2022: better engage volunteers. There is an interview process for volunteers, and they're screened and background check. Judy made motion. Tyler seconded. All voted in favor.

Original - \$7,500 - Request - \$7,500 - Recommends - \$7,500.

Panel #2

Danielle Mobley, Laura Dell, Ora Coots, Ben Wiggins, ~~Stephen Davis, Steve Yearta~~

Serenity House- Haley Clark, Executive Director

FY 21 the shelter received 311 crisis calls with 339 women & children receiving emergency shelter or support services. Haley has a great relationship with school social workers. 30/45 days is the most the see in shelter but it is considered case by case. They're a member of the state coalition which means dues increase when budget increases. Shelter workers got a salary increase based on work experience. Two grants supplemented the decrease that the VOCA grant would have filled. VOCA – Victims of Crime Acts is federal funding. Dict work under the shelter needs to be replaced. State money can be used for renovations. They are trying to hire a part time children's advocate which is required to get certain grants. EFSP monies is spent mostly on groceries. National Beef/Sanderson donates meat/foods. Haley runs a tight ship and we have seen big and much needed changes at the shelter since her arrival. Danielle made a motion to approve the request. Laura seconded. All voted in favor.

Original - \$25,000 - Request - \$25,000 – Recommend - \$25,000

Crossroads – Randy Benner, President, and Sean Casteel.

Ministry to the transitional/homeless population offering food, shelter, mentor, discipleship, financial training, job placement and more. 15 bed facility and residents are required to attend weekly group/bible study meetings. Residents are matched with life coach. Zero tolerance drug/alcohol use. No girlfriends until after 30 days to focus on program. Must complete 30 day program – firm foundation. Only permitted to work outside shelter 3 days a week. The panel really liked the instruction in finances and budgeting. Refrigerator Patio program serves 6-8 meals daily during the lunch hour. Fee based \$60 weekly/ \$30 in first 30 days. FY 21 served 27 men and 2,184 patio meals. Partnership sustained with YMCA for free membership while in shelter. Life Under the Son is jail ministry and offers classes/mentoring and they refer people to CR. To track success use to be that every resident would leave with a job and a plan mapped out for the future. Future tracking success is to look at an alumni program. Crossroads for Her has decided to be separate 501c3 and will mirror CRs. CR4H to break ground on May 17. 47% of county budget spent on jail/inmates. Panel agreed that there was great discussion and amazing new staff. 2022 marks 50 years of CR in operation. Danielle made a motion to approve the request. Laura seconded. All voted in favor.

Original - \$17,000 – Request - \$17,000 - Recommend \$17,000

Food Bank – Stephen and Angela Castellow, volunteers with Food Bank.

Last year, we increased FB from \$10,000 in FY21 to \$12,000 in FY22. In FY 21, served 14,182 individuals (5,185 families / 212,700 meals, which is 30k fewer than 2020 but 25k more than 2019.) Focusing on new building to be complete the end of 2023 located at the old 50 yard line restaurant. They average 11 volunteers and ~20 orders per day. Orders are placed between 9am – 11am. One household can come once every 30 days to receive food assistance. Increase in need is due to food purchases. New location/new building will also come with new costs. The City to give ~\$180,000 and the FB has to match that amount. Dues are second harvest and chamber related. Most of the food recipients are on food stamps. The panel was concerned that once every 30 days was leaving individuals hungry. The Panel voiced several concerns: leadership responsibilities are lacking, no desire to strive to reach new generation of board members, 9-11am isn't sufficient for some with jobs, and they need some type of volunteer schedule to be sure they have enough workers for orders. Danielle made a motion to continue funding @ \$12,000 possible Special Grant request of \$3,000 for food purchases is recommended, if necessary. Laura seconded. All voted in favor.

Original - \$12,000 - Request - \$12,000 – Recommend \$12,000

Panel #3

Bradley Grantham, Marybell Hernandez, Judd Lasseter, Anna Ford, Ross Dekle, ~~Kashima Lattimore~~

C.C. Arts Center –Connie Fritz, Director

Increase requests: Sr. Adult Painting \$1,000; Sr. Living Facilities \$1,000; Green Oaks Art (school year weekly) \$800; NAMI Nights/quarterly \$500. //

- Sr. Adult Painting \$1000 increase for supplies/inflation. With Senior Center closing they have an increase of Sr. Adult Class. Sr. Adults 62+ in CC account for 16.5% of pop. with 20.8% of county residents 65+ living in poverty and living beyond retirement age. Class is fee based \$25/mo (based on income less than \$200/mo. FY 12 served 6 and Fy 22 YTD served 5. Used rollover funds when cut/moved to new programming in 2020/2021. Decrease in client fees proposed for 2023. Will be applying for SOWEGA COA mini grants to cover other sources of art/mediums. Judd made a motion to approve the increase request. Bradley seconded. All voted in favor.

- Sr. Living Facilities Art - \$1000 increase to provide instruction for new facility in 2023. In 2022 added new facility with rollover funds from COVID years. The facility for 2023 is the new Sterling Cobblestone Senior Living facility the hospital now owns. Anna made a motion to approve the increase request. Marybell seconded. All voted in favor.
- Green Oaks Art - \$800 increase. Caroline spoke with Russ who said the projects weren't very complex and seemed pretty simple like using paper plates and cheaper materials. Connie said one of the reasons the projects may not be as complex is because of transport difficulties with different art mediums. They typically see about 105 individuals. Since COVID they have been traveling out to Green Oaks and hope to see the clients come back to the Arts Center soon. This will save on travel expenses and make for better projects. The panel all voted to continue funding this program the same with a request on more detailed art for the clients at Green Oaks.
- NAMI Nights - \$500 increase for quarterly movie royalties for the big screen movie nights. Marybell made a motion to approve the increase request for the movie royalties. Judd seconded. All voted in favor.

Original - \$36,000 // New Request - \$39,300

**Recommend - Sr Adult Painting \$4,000/ FA Camp \$15,000/ Primetime Art \$5,500/
Scholarships \$500/ Family Theater \$1,500/ Sr. Living Facilities \$4,000/ MCCLS Doerun Art
\$2,000/ Green Oaks Art \$2,500/ Serenity House Art \$2,000/ NAMI Nights \$1,500
Recommended total - \$38,500**

Moultrie YMCA – Rich Gallagher, CEO; Devin Wisham, Leslie Peretti

Rich started with updating us on the Doerun Y which started at 50 members at sign up on first day. The impact is that there is a new restaurant open in Doerun “Beccas Table” and the branch alleviates transportation issues. Pineland floors are now in the new coffee bar and the floors have been redone, so we could not visit this time. Since COVID there was struggles with Primetime Homework Help which utilized Para pros but there has been staff shortage with teachers and YMCA workers. They have decided to not request the \$5,000 for homework help. The increase \$5,000 would be for the Doerun YMCA memberships which would give UW exposure in Doerun. They start programming in August / more programs requires more need for supplemental funding and an increase in membership dues. The panel recommended them requesting funds for certain programs instead of being a subsidy for membership. The rest of the requested programs are going strong and ramping back up in participation. The panel requested an amended application reflecting the increase for scholarships or programming not a subsidized membership. They also requested to show some sort of signage or a line that states made possible in part by UW. Once the meeting was complete, Rich and Devin reached out to retract the increase request and to thank to panel for their guidance and clarification of requesting future funding.

Original - \$55,000 - Request - \$55,000 then retracted to \$50,000

**Recommend – PrimeTime Scholarships \$24,000 / Childcare Learning Center Scholarships \$18,000/ SPLASH Aquatic Safety \$3,000/ Family Engagement/Parent Night Events \$5,000
Recommend - \$50,000**

Red Cross –Terri Jenkins, Director, Mark Fleetwood, local volunteer, Tracy Willis-Kight on Zoom Disaster Cycle Services covers Home Fire Relief. FY 21 served 15 disasters, assisted 19 families and 50 individuals. They receive no gov't funding. 74% of CC clients reported household income levels at or below poverty level with majority lacking insurance. 40% of US adults lack the savings to cover \$400 emergency, according to federal reserve report. FY 22 YTD (July 21-Mar 22) served 14 disasters, assisted 21 families and 54 individuals. Mark says 2 to 3 % of cases are fraud, most are accurate. Mark and Connie are the main volunteers and they are always looking for help. There is an app you can use on your phone – for blood donation, earthquake info, emergency, first aid, flood, hero care for military/veterans, hurricane, monster guard, swim tornado and more. They spend roughly \$50,000 to help assist CC on average. FY 22 spending on disasters include \$17,944 with two months left. Anna made a motion to approve the increase request based on the funds spent in the FY22 to help Colquitt county residents. Marybell seconded. All voted in favor.

Original – 12,500 // Request - \$15,000 // Recommend - \$15,000

Panel #4

Barbara Grogan, Rod Howell, Dave Buckridge, RJ Taylor, Josh Lovett, Will Southwell

Boys & Girls Club – Joel Jenkins

We visited the central BGClub location. There has been a change in focus for capital campaign from a new location to rebuilding and investing into the building they already own. The central BGC location sees 5-12 year olds. Joel's title is Director of Operations. The panel agrees he should apply for the director position. There is a change in the request for funding from prior years. BGClub wants to make a bigger impact and give a better report on numbers and tracking through a program called Money Matters, teaching financial literacy to all ages. Curriculum costs around \$11,000+. This evidence-based program teaches investing, planning, saving, budgeting and more. It will have a pre and post test which is built into the curriculum. It is 18 weeks long and they plan to implement it 3 times a week for an hour each session. The plan is to start with 125 kids in the first cycle and tracking all ages. They plan to target 500-600 kids in school once plan is in place. They need 3 instructors that specialize in financial planning or that can teach the curriculum with consistent knowledge and skill. Joel and Romero are watching a club in Oklahoma that implements Money Matters in their programs. Will this change the scholarships that the kids were receiving to be a member – Joel says they have changed the way memberships work, where parents only have to pay \$10 a month and will not turn down a child. Rod made a motion to fund the increase. Josh seconded. All voted in favor.

Original - \$58,160 – Request - \$60,000 - Recommend - \$60,000

Colquitt 4-H – Valerie Bennett and two new hires

4-H enables students to become better public speakers and contributing citizens by including hands on learning, social skills development, and leadership training that helps expand their knowledge while making them want to be apart of the bigger picture. They're currently serving approximately 600 students through in school programming with plans to increase those numbers in Aug 22. Funding to provide new materials, computer, supplies, and professional development for 4H staff. Started a new Cloverbud Camp serving 5-8 year olds with around 20 spots available. They're trying to rebuild the 4H program and offering new camps and classes like life skills camps to learn basic skills like sewing on buttons, walking in heels, getting ready for the workforce, etc.. In school programming will be STEM focused. 5th grade learns about physical changes using packing peanuts and turning them into melting snowmen. February's in school lessons were on words in your heart and students made origami bookmarks as a service project for nursing home residents. Use of funds will be focused on economic simulations and supplies for students to learn finances at an early age. Hope to be in all schools by Aug 22. Currently in 8 schools: CCA, 4th/5th RBW, Odom, Sunset, Doerun, Norman Park, Hamilton, CCHS. 19 club meetings each month, so they have to have extra hands – hired two new helpers. Rod made a motion to approve the request. RJ seconded. All voted in favor.

Original - \$0 (funds held) – Request - \$12,000 - Recommend –\$12,000

Boy Scouts – Terry Whitaker

Terry explained that David Mwamba had made some progress like meeting the superintendent and getting into Cox elementary school but could not find a meeting location for the scouts. Tony Norwillo, new swim coach, to take David's position. They are having conversations with local churches – Lifespring church to host cub scouts and will be meeting with Julian Griner. Money that was given for the 22 year (\$5000) has not been spent. Parent volunteers are lacking locally. Startup costs \$75 liability fee and all youth \$132 annually with adults paying half of that. Salary was adjusted for growing staff and to adjust salary for old employees who haven't have an increase since 2016. They have 8 on council staff. In prior years, there were 2 Colquitt County scouts that were scouting in Thomas Co. and currently there are seven scouting in Thomas County from Colquitt County. The panel says they are not seeing any local marketing happening. Last year, the panel recommended funding \$5,000 to aid in 40 kids/1 unit to start. If scouting fee is \$10/month then the \$5,000 will cover the \$4,800 it would take to serve the 40 kids, plus extra for programming expenses, camp, uniforms, etc. They have yet to recruit kids or parents in the county. The panel suggests holding the funds for 2023 until the end of the year to see if there are any changes in recruitment for our county. Rod made a motion to hold the funds for 2023. Josh seconded. All voted in favor.

Original - \$5,000 – Request - \$5,000 - Recommend - \$ 0

Panel #5

Bill Bishop, Lisa Zeanah, Steve Scarrow, Mo Yearta, Jessica Tyson, Kevin Bautista

Green Oaks – Russ Joiner

Funding of \$13,500 for Gap Funding – individuals who have needs but funding is not available yet. Serve ages 18+. Sometimes it takes up to a year or two before individual receive Medicaid, if severe need it is a lot faster. GO exhausts all options before touching UW funds. There are 23 FT employees / all state employees received increase in pay. Of the 107 clients only about 20 or less are from Worth County the rest are CC residents. They foresee an increase request next year with assisting more individuals. They have to have a 1:10 staff to client ratio at all times. Russ supplied us with a printout of the residents that UW funds were supporting along with a detail of what assistance they received with the funds. All questions were covered at the onsite meeting. Panel recommends continued funding for GO.

Original - \$13,500 - Request - \$13,500 - Recommend - \$13,500

Special Olympics – Mitchell McKinney, two athletes, Doug Hughes and another volunteer.

Panel toured the PEC building and met two athletes. Two programs that are requesting the funding: Special Olympics athletic competitions and Senior Educational Trip. No salaries, all employees are paid by school system. They serve 4 years and up (no max age). Officially a Unified Champion School which means they aim to promote inclusive programs for special needs, and they have a large special education in the region. Added letterman jackets for athletes and was on the news. The Senior Trip was a Special Grant that UW gave for the 2022 senior class to partake in an educational trip via Kelly Tours. The panel saw a slideshow of photos from the trip and heard from one of the students. The request was a bit smaller because they will have a fundraiser to supplement the extra needed for the trip. The panel recommended funding the increase for the Senior Trip.

Original - \$5,000 – Request - \$10,000 – Recommend - \$10,000

Easter Seals – Ebony Miles, Family Support Coordinator (covers CC)

There are currently 14 individuals on the waitlist for services. The request is for Family Support Services (FSS) to aid in supplies for clients, from specialized medical supplies and nutrition supplies to travel reimbursements, respite care and incontinence supplies. FSS serves ages 3+ with disabilities to help families with basic needs that insurance does not cover. DBHDD contract helps with FSS funding. Ebony assists between 350-400 clients on a daily basis. FSS, also, provides day programs such as YMCA memberships, Wild Adventure trips and fun daily activities to provide socialization. Most needed medical supplies are for incontinence. Costs about \$600-900 a month for these type supplies. Total of 17 clients served in CC. 12 of the 17 were assisted with incontinence, nutrition (boost, ensure, diapers, dental and vision). 5 of the 17 were assisted in recreational activities with one attending Camp Invention in CC. The \$2,000 request covers individuals with incontinence issues. They received a good amount of funds from other UW's that stay within their specific requested counties. Panel was concerned with marketing efforts, questioning how someone would know to call EasterSeals for assistance. Referrals from DBHDD, connections with schools and their education departments, and word of mouth. State funding helps individuals and UW funds step in to help when they money from the state runs out. Panel recommends to continue funding the \$2,000.

Original - \$2,000 - Request - \$2,000 - Recommends - \$2,000

Panel #6

Tommie Beth Willis, ~~Donna Suber~~, Joanne Jones, Bob Swadel, Angela Hobby, Kristoff Cohran

SW GA CAC – Randy Weldon, Ann Hires and India Williams

Emergency Relief – this is a unique program that they call a “safety net” program. Funded by UW, county and city. 100% goes to direct services, no admin fees or salaries. Has a local board specifically for emergency relief that meets every other month. Always try to use other funding sources before using UW funds/considered last resort funding. Provides financial assistance to families focusing on utility bills, rent/mortgage, transportation cost, occasional medical cost all under extenuating circumstances. Edibility based on emergency needs as well as the ability of family to become stable after assistance. FY 21 served 221 / FY 22 YTD (Jan-Feb) served 32. County gives \$10,000 and city gives whatever comes in from the Moultrie Utility Checkoff box on statements.

Original - \$45,000 - Request - \$45,000 - Recommend - \$45,000

Senior Nutrition – Congregate and delivered. Cost is usually between \$4 to \$5 per meal, but currently at \$3.30/meal. Drivers are trained to assess the person while they are there. No income or age requirement with UW funds. Community Service Block Grant has 60+ age requirement. All these meals are for people in Colquitt County. During COVID-19 transitioned congregate clients to home delivered. Also sending goodie bags on the weekends. Comparable to Meals on Wheels but not income based and targeted for homebound seniors. No overlapping in coverage with SOWEGA. Currently serving 80/85 meals per day being delivered. Food is 1/3 daily nutritional value and somewhat heavy to make it last through the night. Congregates serving 35/40 per day. Serves meals Tuesday-Friday. Panel recommends funding increase.

Original - \$27,500 - Request - \$30,000 - Recommend - \$30,000

Youth Enrichment Summer Program. YES! – Have 5 different camps in 5 locations. Rising 7th and 8th graders. We are in a 3-year grant with YES – the different in funds are - \$3000 allocation is for new kids and the CI money is the additional cost to return kids each year. They are not bringing these students back, so we can stop the CI grant funding for this program. There is pre and post testing on topics that are covered during camp. Camp uses STEAM curriculum – Science, technology, engineering, ag and art, and math. Curriculum prepares students for high school and gives them life skills/experience. They give college tours and have fun projects based on money management. Retired teachers teach camp. Brenda Arnold, teacher, works with teachers to decipher which students could benefit from the program. Fundraisers for camp include Golf tournament and raffle, letter writing campaign, and applying for any available grants. Camp this year will be June 6-10th 2022.

Request - \$3,000 – Request \$3,000 - Recommend - \$3,000

Total Original - \$75,500 – Total Recommend - \$78,000

SOWEGA Council on Aging - Leslie Jones

Home Delivered Meals Program formerly known as Meals on Wheels serves 14 counties/includes CC. FY 2021 served 50 individuals in Colquitt County – 14 of those are covered with United Way funds. 250 days of the year are considered service days serving 1 meal per day but if greater need there is an option for 2 meals a day and spouses can also receive meals in the same location. Serving homebound seniors. There is a twostep screening process once before client is added to waitlist and once after. Individuals are based on a tier system on waitlist with tier 1 for severe / greater need. Clients are reevaluated after the first quarter and then once a year. Gets referrals from individuals, neighbors, and community. They have a call system “hotline”. Delivery employees are required to visit with the clients when meals are dropped off in hopes of conversing and checking out the home. Cost per unit/meal is around \$4.95 with \$5.35 for delivery. Senior Center changed to center without walls – which means they are trying to decipher next steps and working with city/county on revamping the program and the building. Currently working with Fullers for curbside delivery for congregate clients. They do use a system that checks to make sure there are no overlap in services with out organizations. They continue to use the Triage Assessment to help them determine whether referral clients should be congregate or HDM program recipients. No individuals on waitlist! Clients only roll off if they go into a nursing home or if they pass. Panel had many questions that Leslie could not answer, so we set up a zoom with Izzie Sadler, director. They have started mini grants to partner with facilities to offer activities like bingo, crafts/art and conversation. They are now serving 3x more meals without walls and more efficiently. Older generation loved the senior center but the baby boomer generation love without walls, they don’t want to think they are old. Panel recommends continued funding. Bob made the motion. Joanne seconded. All voted in favor.

Original - \$16,000 – Request \$16,000 – Recommend - \$16,000

Salvation Army – Stephanie Strenth

Provides emergency assistance for utility, rent, medical, food, clothing needs. Seasonal assistance in job opportunities and homeless prevention. Stephanie has been working with Caroline on some cases that utilize both funding options. Any money not spent during these months will rollover to the next month to provide assistance. Salaries include Green Oaks workers during the Christmas Kettles fundraiser. Kettles fundraiser hasn’t happened due to covid, but hopes to pick back up this year. Fiscal year for SA is Sept – Oct. Served 27 in FY21 and 17 individuals YTD 2022 with a majority needing utility assistance. Panel recommends continued funding current request and working with Caroline and SWGACAC to make sure clients are not receiving overlapping services, also recommends bringing someone from corporate SA to answer some questions next time.

Original - \$10,000 - Request- \$10,000 – Recommend - \$10,000